











# For Sale by Owner 190 Cambridge Road, Hillcrest

### SUPER CONVENIENT LOCATION

Superbly located, this solidly constructed 3-bedroom weather board home is positioned on a 593sqm section. It's in close proximity to the Waikato University, local shops, sought after schools and the expressway. It has easy access to main arterials, making this an incredibly convenient location.

#### Additional Property Features Include:

- A tidily presented character home comprising of 3 good sized bedrooms, 1 bathroom (with separate toilet) and 2 lounges (or 4th bedroom)
- A practical kitchen, with wall oven, Bosch dishwasher, new (2025) Robinhood rangehood and induction cooktop
- Spacious open plan living with ranch slider access to small deck and front lawn
- \* Double glazed exterior windows (Aug 2025), makes the house warmer & quieter
- \* Brand new roof in 2018
- \* A heat pump plus DVS ventilation system
- \* Under floor insulation
- \* Double detached garage
- Zoned for Hillcrest High school and within walking to Hillcrest Normal primary school
- On bus routes









Price: \$780,000 Vendor's Name: **Brett Murphy** 0274 430 314 Phone:

Email: brettmurphy78@proton.me

593 sqm Land Area: Floor Area: 171 sqm

Lot 1 DP 361120 Legal Description:

Chattels:

blinds, curtains, fixed floor coverings, clothesline, oven, cook top, rangehood, dishwasher, waste disposal, light fittings, heat pump, wall heater, home ventilation system, bathroom heat lamp heated towel rail, 2 garage door remote controls, TV aerial

Built 1940s Age:

Construction: Weatherboard exterior cladding,

timber & aluminium joinery &

colour steel roof

# **HOW TO MAKE AN OFFER**

Here are some ways to make an offer on your dream property.

1) Let the seller know (in person, via email, text message or by using HomeSell's non-binding 'Expression of interest' form) that you are interested in buying their property at x price with x conditions and x settlement date. The most common buyer conditions are approval of finance, title, LIM or property inspection report, however you can add in any conditions you wish provided the seller is happy to accept them.

If the seller wishes to accept or consider your offer further then we recommend you complete a formal Sale & Purchase Agreement with your lawyer. We encourage our sellers to prepare a draft agreement containing their details, so check if they have this available. Once completed and signed, your formal offer is then forwarded to the seller's lawyer. The seller will then accept, decline or make a counter offer. Simple!

2) If you don't feel comfortable talking price and terms with the seller directly, or are ready to formalise your offer, then you can go straight to your lawyer with the details on this brochure (plus a draft agreement if the seller has this available) and complete a formal Sale & Purchase agreement. This will then be sent to the seller's lawyer who will notify their client that an offer has been received. Depending on the interest level for the property and the price offered, the seller may accept, decline or make a counter offer back to your lawyer. This process continues until you reach an agreement or decide not to continue any further.

## **POINTS TO NOTE:**

- 1) Both the buyer and seller should always seek legal advice before signing a Sale & Purchase Agreement or any written document.
- 2) There may be two or more keen buyers for the property so the sellers will want to be in the position where they can consider both/all the offers at the same time and choose the offer that best suits. This in effect becomes a multi-offer situation where you are asked to state the highest price you are prepared to offer and any conditions you want met. The sellers will then consider both/all offers at the same time with their lawyer and may negotiate further with one party on the price or conditions, or accept the most suitable offer straight away.
- 3) Some property sales are done in ten minutes while others take quite a period of negotiation. Once an offer has been made it remains 'live' until it is accepted, declined, counter offered by the seller or withdrawn by the buyer. It is courteous to respond to all offers/negotiations within 24 hours or an agreed time frame, however you may wish to add an expiry date to your offer if you need a response by a certain time/date.

There is no one right way to deal with the process of buying or selling a property, so choose the style that suits you best. Your lawyer will be able to help you with any step in the process.

## ARE YOU ALSO LOOKING TO SELL YOUR PROPERTY?

Let the private sale property experts assist you. Proven success and saving vendors thousands, since 2002. Marketing packages from just \$1099 - Call HomeSell now on 0800 003 001 or visit www.homesell.co.nz